



Career Opportunities with ACF Solutions

ACF Solutions, a Reston, VA based consulting company, is looking for VA/DC/MD based employees to join our dynamic team. Our firm is focused on implementing cloud-based business systems solutions for non-profit, education, public sector and commercial clients. We are the leading salesforce.com consultancy to non-profit and education organizations in the DC area. And we partner with other leading cloud solution providers, including Convio, Intacct, and ExactTarget.

All successful candidates will have the following characteristics:

- Demonstrate a mix of technology and business acumen and enjoy a good challenge
- Be comfortable working in a highly collaborative and team oriented environment.
- Experience implementing business systems software products
- Experience with CRM a plus, particularly salesforce.com
- Non-profit experience a plus
- Excellent communications
- Enthusiasm and ability to drive results
- Understanding of data modeling, data mapping and/or data conversion
- Degree in IT or business with IT experience

We are hiring in multiple roles with the following specific requirements:

Project Managers

- Experience speaking to clients about their needs and developing holistic business systems solutions.
- Consulting project management skills including managing client relationships and communications
- Experience supporting business development activities by attending client sales meetings and assisting the business development team in scoping and proposing on projects
- Experience managing project teams including staff assignment and managing project scope, budget, and timeline
- Ability to manage staff through requirements analysis, conceptual design, detailed design, software development and configuration, quality assurance and training
- 5 – 10+ years experience

Business Systems Analysts

- Experience speaking to clients about their needs and then translating those needs into software designs and software configurations.
- Experience in business analysis techniques including requirements analysis, conceptual design, creating detailed design specifications and quality assurance
- 1 – 10 years experience or recent graduate with some hands-on technology experience



Cloud Software Developers

- Experience developing in a variety of languages and contexts and the ability to quickly learn new technologies
- Experience in object oriented development, for example C++ or Java
- Experience with web technologies including HTML, XML, PHP, CSS, Javascript, and AJAX
- Experience with salesforce.com's Force.com platform a plus, including Visualforce and Apex
- Understanding of data modeling and SQL
- Understanding of systems interfacing strategies, protocols such as SOAP and REST, and experience with interfacing platforms like Jitterbit or Cast Iron a plus
- 1 – 5 years experience or recent graduate with some hands-on technology experience

What you will like about working at ACF Solutions

- While we work with clients globally, out of town travel is very infrequent - and we provide a work-from-home option
- You will be empowered to build new skills and take on responsibility so you will always be learning, always be challenged, and always making an impact.
- You will have daily interaction with the company's executives in a highly collaborate and friendly environment
- You will work on multiple client engagements simultaneously that complete in months, not years, wearing multiple hats throughout the lifecycle
- You can "do good" while doing your work since over half of our business is in the non-profit and education segments

Now is the time to accelerate your career!

Apply now by sending an email to jobs@acfsolutions.com with the name of the position in the subject line along with:

- A cover letter stating why you are interested in and qualified for the position.
- Your recent salary history and your work authorization status
- Your résumé in Microsoft Word format

Please, only full time, DC/VA/MD based candidates and those authorized to work in the US should apply. No contractors or recruiters.